

## AS "Latvijas pasta banka" Public quarterly financial statements 30 September, 2017

#### **Overall** information

Joint Stock Company "Latvijas Pasta banka" (hereafter – the Bank) Reg. Nr.50103189561 was registered on 5 September, 2008 in Republic of Latvia. The juridical address of the Bank is Brivibas street 54, Riga, LV-1011.

These public quarterly financial statements are prepared in accordance with the Financial and Capital Market Commissions guidelines with the purpose to inform the society about financial condition of the Bank.

## Bank's strategy and goals

Bank's strategy is based on an idea of development the bank specializing in one direction, working with certain range of clients and developing relevant and interesting products and related services' technologies for these clients.

Bank's vision – become a convenient bank, which is able to adapt quickly to customer's needs, while developing and improving the Bank's risk management system.

Bank's mission – provide a set of quality and relevant banking services for customer.

Main values of the Bank:

- speed obviously important outcome is the selected rate of speed. However, to be the best, not necessarily be the fastest. Moving forward, the Bank does not forget about the quality of its work and its customers' satisfaction;
- accuracy sound financial management requires strategy and special precision. To this end, the Bank relies not only on its own expertise, but also to secure the support of its partners. Accurate and successful maneuver pledge is a professional view on the edge;
- experience acquiring knowledge and skills, the Bank obtained invaluable experience. Experience opens up new perspectives, broaden horizons and gives the Bank the right impetus to growth and prosperity;
- confidence the Bank is confident about its chosen path, so each of the Bank's decision is informed and specific. The world around the Bank, the commercial environment is constantly changing. Confidence is the Bank's reliable landmark in choosing the best solutions for the development and investment;
- flexibility the Bank is able to rapidly respond to change and adapt to them. Bank's success is based on trust in the company's values, understanding of customer needs and flexible approach to new business conditions;
- energy translated from the ancient Greek energy activity, strength and vigor. It is a movement that is necessary in order to achieve its objectives. The Bank knows where to direct its energy and how to achieve the results, avoiding possible obstacles;
- balance thoughtful, balanced action allows firmly stand on its feet in every situation. To catch the right wave is a great achievement, but to maintain a balance and stay - is a victory. Balance allows the Bank to move forward, accelerating the way to new goals;

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- progress real progress can be made by those who do not obey easily and accurately evaluate the risks. On this basis, the Bank has made cooperation with customers. It is a partnership. One partner's success brings success also for the other;
- teamwork the trip alone it is a challenge and ambition. Only in conjunction with a reliable team one can quickly and without loss to achieve the goal. Quality, timing and efficiency have high importance in the work of the Bank. By sharing the responsibility between team members the Bank has obtained good winds, moving it toward success;
- professionalism a professional first and foremost is a personality, serious, competent and responsible person. Exactly such people make up a strong team. Therefore, the Bank seeks to grow, improve, top off its professionalism and become stronger;
- purposefulness even the highest goal that may seem unattainable, there is only a set of sequential steps. The key is to see this goal and applied to assess and allocate resources towards. The Bank selects targeted movement;
- options the stage of the project or the closing does not mean the end of the story, but rather the beginning. These are new opportunities and prospects. Every new year, the Bank expects the new plans, full of enthusiasm and hope, as well as carefully storing all valuable, what is created and made in previous years.

Taking into the account the current and future economic situation in the Latvia and the benefits and risks in the region of the Bank's interest, as well as the Bank's existing and potential human and financial resources, the Bank pursues the following strategy:

- primarily offering services for corporate customers, creating a personalized service based customer portfolio;
- equivalent to entities offering personalized services to individuals with high and ultrahigh earnings;
- > priority regions Latvia, Russia, other CIS countries, EEA countries;
- > priority areas for action are:
  - issuing and acquiring of payment cards in cooperation with such well-known organizations as MasterCard, Visa, Tieto, First Data Global Payment, using the MasterCard Europe license and Visa Europe license, thus providing services to on-line sellers all over Europe;
  - o placement of leverage in financial instruments;
  - o allocation of credit limits to credit cards of individuals,
  - crediting of legal entities with maintaining moderately conservative level of credit risk, in particular crediting of current assets and transporting flows.

#### Risk management strategy

The Bank organises risk management according to the requirements of the regulations of the European Parliament, the Law of the Republic of Latvia on Credit Institutions and FCMC regulations, as well as following the Bank's strategy and other documents governing the Bank's operations. The Bank's risk management policy details the Bank's risk management objectives, goals and principles as well as related instruments. The Bank's risk management policy is based on the principle of continuing profitability or acceptable loss and is aimed at achieving an appropriate balance between risks assumed by the Bank and returns.

The policy prescribes that various risk mitigation instruments should be used, their selection depending on the risk type.

The Bank's risk management objective is as follows:

- To establish and maintain such a system of risk identification and management which would allow minimisation of the negative effect the risks may produce on the Bank's operations and performance;
- To identify and determine the acceptable risk level which would facilitate achievement of the Bank's strategic goals, ti, Bank had set, that average risk level shall not exceed moderate risk level (description and methodology of measuring is included in internal documentation of the Bank);
- To define the levels of responsibility of the Bank's risk management system and their respective functions;
- > To define the risk management structure and methods;
- > To ensure the Bank's statutory compliance.

As a result of the regular capital adequacy assessment, the Bank has established that essential risks inherent in its current and planned business are as follows: credit risk, market risk (position risk and foreign exchange risk), operational risk, concentration risk, money laundering and terrorism financing risk, liquidity risk, interest rate risk, country risk, compliance risk, residual risk, reputational risk, leverage risk, systemic risk and business model risk. The settlement risk was also evaluated within the market risk assessment framework, t.i., the risk for which, if certain conditions are faced, minimum capital adequacy should be calculated.

#### Risk management structure

The Council of the Bank is responsible for establishing and effective functioning of the risk management system and approving the relevant risk management policies and strategies.

The Board of the Bank has the responsibility for implementing risk management strategies and policies approved by the Council.

Bank`s Chief Risk Officer:

- Leads a comprehensive risk management function, which also includes the compliance monitoring and prevention of money laundering and terrorist financing;
- > Ensures monitoring and improvement of the Bank's risk management system;
- Ensures the Bank's business strategy and service which are essential to the Bank, development of new services or changes to the services offered by the Bank, Bank's structure, the overall risk profile, as well as the restrictions and limits compliance with Bank's risk strategy for regular evaluation of the non-compliance reporting of the Bank Council and the Board and other officers in accordance with the internal policies;
- Provides a comprehensive and clear information on the Bank's overall risk profile, all relevant risks and risks compliance with the risk management strategy of regular communication to the Council and the Board and other officers according to the internal policies;
- > Advises and provides support to the Council and the Board of the Bank to design operational strategy and support banking risks related decision-making.

Bank's Business Continuity Assurance Commitee regularly identifies and examines risks of business continuity.

Bank's Credit Committee reviews lending issues and makes decisions on any matter relating to the activities of the Bank's lending process.

Asset and Liability Committee:

- Monitors, plans and manages the Bank's liquidity;
- Monitors, plans and manages the Bank's interest rate risk;
- Monitors, plans and manages the Bank's exposure to market risks;
- Monitors, plans and manages the structure of the Bank's balance sheet and off-balance;
- Monitors and manages the Bank's growth;
- Monitors and manages debt collection and cessation processes;
- > Approves opening and closing of the Bank's correspondent accounts;
- > Determines the limits on investments in financial instruments of the Bank portfolio;
- Determines the country risk limits;
- Determines the Bank's tariffs.

The Risk Control Department identifies significant risks the Bank is exposed to and formulates the relevant risk management policies and procedures, ensures monitoring of compliance with the risk management policies and procedures, including the limits and restrictions set, as well as reports information about the risks inherent in the Bank's business to the Bank's Risk director, Business Continuity Assurance Committee, the Asset and Liability Committee and the Board on a regular basis, thereby allowing permanent assessment of risks affecting the Bank's ability to achieve its goals and, if necessary, making decisions on the relevant corrective actions.

The Resource Department is responsible for managing the Bank's assets and liabilities and the overall financial structure as well as ensuring the daily management of liquidity risk, interest rate risk management, currency and market risks management, as well as the Bank's balance sheet structure and growth management, financial and credit resources analysis and planning of the acquisition in accordance with Bank's strategic objectives.

The key goal of the Compliance Control Department is identification, measurement, and management of operational compliance risk.

The Internal Audit Department carries out the regular review and assessment of the Bank's operational compliance with its risk management strategies, policies and procedures, as well as the Bank's risk management system's efficiency and communicates the review results to the Council.

The heads of the Bank's structural units and other employees of the Bank are aware of their duties and responsibility related to the routine risk management and, within the boundaries of their competence, report the compliance with the limits and restrictions set to the Risk Control Department as well as participate in the risk identification, effect assessment, and materiality determination process.

#### Risk measurement and reporting systems

The Bank performs quantitative risk assessment on the basis of the standardised and basic indicator approaches referred to in Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No 648/2012 as well as the simplified approaches referred to in Regulations No. 199 on the Internal Capital and Liquidity Adequacy Assessment Process issued by the Financial and Capital Market Commission on 29 November 2016. The Bank also performs stress testing.

The level of the Bank's exposure is chiefly controlled by using the early warning system designed by the Bank, which encompasses the limits approved by the Bank and defines the

parameters of each risk relevant for the moderate risk exposure defined in the Bank's operational strategy. The aggregate risk exposure is determined as the weighted average of all components. The Risk Control Department summarises, analyses and presents its opinion to the Bank's Risk director, Business Continuity Assurance Committee, the Asset and Liability Committee and the Board accompanied with explanatory information on each specific risk and the aggregate risk exposure on a weekly basis. Any instances when the individual or aggregate risk exposure exceeds the required moderate level should be reported by the Risk Control Department immediately to the Bank's Board.

#### **Risk mitigation**

For the purposes of risk mitigation, the Bank uses the following methods:

- Risk acceptance. The Bank admits that it is exposed to such risks but does not take any actions to minimise their effect because those are insignificant and the elimination costs would exceed the respective benefits;
- Risk avoidance. The Bank conducts an analysis before engaging in any new transactions and chooses to avoid excessively risky transactions or actions;
- Changing risk probability. The Bank applies this method together with the relevant risk strategies, Bank's procedures, and the early warning system in respect of the following risks: credit risk, operational risk, market price risk, interest rate risk, currency risk, liquidity risk, IT risk;
- Changing potential risk consequences. The Bank uses credit enhancements and currency risk hedging instruments as well as establishes a business continuity system;
- Risk sharing. The Bank uses insurance and syndicated transactions; in selecting this method of risk mitigation, the Bank is aware that it does not change the overall exposure to transaction and operational risks, affecting only the portion attributable to the Bank.

#### Concentration risk

Concentration risk arises from large exposures to individual customers or groups of related customers or customers whose creditworthiness is determined by one common risk factor (industry, geographical location, currency, credit enhancement (homogenous collateral or one collateral provider)).

The concentration risk management policy covers the Bank's credit portfolio and other assets, memorandum items, as well as the deposits attracted by the Bank and balances due to credit institutions.

The core elements of concentration risk management include risk assessment, setting limits for individual counterparties as well as industry, geographical and market concentrations and monitoring exposures in relation to such limits.

As additional assessment of concentration risk the Bank regularly conducts stress testing.

#### Credit risk

Credit risk is the risk that the Bank will incur a loss because its borrowers (debtors) or counterparties fail or refuse to settle their contractual obligations to the Bank. Credit risk is inherent in the Bank's transactions which give rise to the Bank's claims against another person and which are reported by the Bank in the statement of financial position or as memorandum items. Credit risk arises as soon as the Bank's funds are issued, invested or transferred to other parties for use based on the contractual provisions.

The objective of managing credit risk is to determine the maximum acceptable exposure to credit risk and ensure the compliance with the set limits in the normal course of business.

At present the Bank is involved in the following transactions giving rise to credit risk:

- Cash placements with other banks;
- Loans and credit lines to customers;
- Guarantees issued to third parties and other contingent liabilities for the benefit of customers if they may demand settlement of obligations;
- Securities transactions;
- ➢ Dealing.

The credit risk management system is composed of the following components: approval of methods used to measure credit risk related to counterparties, borrowers and issuers, setting restrictions for loan types and investments in the securities included in the Bank's portfolio and fixing limits for lending by amount and maturity, regular assessment of assets and memorandum items, as well as the regular stress testing.

For decision-making on the loans - the issuance, any amendments to the loan, the Bank has following decision making (authority) levels (from the lowest):

- ➢ Individual;
- Credit committee;
- $\succ$  The Board;
- Bank's Council (if the decision requires a higher level than the Authority of the Board).

The upper limits for decision making levels are determined by the Bank's council.

The Bank believes that its exposure to credit risk arises mainly from loans, balances due from credit institutions and the Bank's Hold to maturity financial instruments portfolio. The maximum exposure of the Bank's assets and memorandum items is shown in the credit risk concentration analysis.

The Bank places limits on the amount of risk for individual counterparties (groups of related counterparties) as well as for industry, geographical, the level of risk and market concentrations. The exposure to any single counterparty is further restricted by sub-limits. The credit risk concentration is analysed by estimating the large exposure ratio to equity. According to Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No 648/2012, the Bank treats as high the credit exposure exceeding 10% of equity. Any credit exposure to a single customer or a group of related customers may not exceed 25% of the Bank's equity. If a customer is a credit institution or investment firm or group of connected clients, which is composed of one or more credit institutions or investment firms, and the host country of such customer is the European Union or other comparable country (according to 2014/908/EU: Commission Implementing Decision of 12 December 2014 on the equivalence of the supervisory and regulatory requirements of certain third countries and territories for the purposes of the treatment of exposures according to Regulation (EU) No 575/2013 of the European Parliament and of the Council Text with EEA relevance ) then total exposure may not exceed 95 percent of the Bank's own funds. If such a customer is registered in a country that does not meet the above conditions, the exposure may not exceed 25 per cent of the Bank's own funds. During the reporting period the Bank has complied with the requirements described in this paragraph.

Credit quality of financial assets is managed by the Bank by employing debtors' (borrowers') financial analysis techniques, analysis of the counterparty's reputation and historical cooperation with the counterparty as well as by monitoring international ratings granted to counterparties.

The type and amount of collateral depends on an assessment of the credit risk of a customer or a group of related customers. The collateral types and valuation parameters are defined in the Credit Policy and the Credit Control Procedure. The main collateral types include mortgage, commercial pledge, deposits and securities. The Bank also accepts guarantees as additional (secondary) collateral.

#### Indicators of loss events

The Banks treats as loss events resulting from exposures the following:

- Delayed settlement of the counterparty's obligations (for instance, past due principal or interest payments) for more than 15 days;
- Material financial difficulties of the counterparty;
- Non-compliance with the contractual provisions;
- Loan restructuring;
- > Use of borrowed funds for the purposes other than provided in the agreement;
- Default on the project implementation conditions;
- Default on obligations by a person related to the counterparty, which affects the counterparty's ability to meet its liabilities to the Bank;
- Impairment of the collateral when the settlement of liabilities is directly dependent on the collateral value.

#### Liquidity risk

Liquidity risk represents the Bank's exposure to significant loss in the event that the Bank does not have a sufficient amount of liquid assets to meet legally justified claims or overcome unplanned changes in the Bank's assets and/or market conditions on a timely basis.

A liquidity crisis may be caused by unexpected events, such as prolonged outflow of cash from the accounts opened with the Bank without a corresponding cash inflow. This process may be a consequence of the loss of trust, or a national crisis like a currency crisis. The Bank is basically exposed to liquidity risk when its cash flows are not balanced in terms of their maturity due to the Bank's activities involving borrowings, loans, capital and other items of assets and liabilities.

Liquidity problems may be caused also by the lack of liquidity of the financial market.

The objective of liquidity management is to achieve that the Bank's assets are placed in a manner enabling the Bank to meet legally justified claims of its creditors at any time.

The liquidity risk management methods (core elements) are as follows:

- Compliance with the statutory liquidity ratio;
- Setting limits for deposits from customers;
- Monitoring of adherence to the limits fixed in the liquidity strategy;
- Employing the early warning system;
- Conducting liquidity stress tests and analysis of results obtained;

Drawing a liquidity contingency plan.

To maintain its liquidity position, the Bank:

- > Assesses and plans the maturity structure of its assets and liabilities on a regular basis;
- Maintains sufficient liquid assets to ensure that financial liabilities can be met;
- Ensures that the liquidity ratio is at least 60%;
- Maintains the negative ratio of liquid assets to current liabilities of no more than 100% of the Bank's equity;
- Maintains the total of liquid assets and potential funding sources of 110% of the forecasted net cash flows for a seven-day period;
- Maintains a stable financing indicator of more than 100%;
- Performs regular stress testing and assesses whether the liquidity reserve is adequate and sufficient.

#### Market risk

Market risk is the risk that the Bank will incur a loss as a result of the mark-to-market revaluation of assets, liabilities and memorandum items caused by changes in market values of financial instruments, commodities and commodity derivatives due to changes in foreign exchange rates, interest rates and other factors. Market risks include currency risk, position risk, commodity risk, settlement risk, and counterparty risk.

The Bank does not form a trading portfolio and its exposure to market risks is limited to currency risk and interest rate risk in the banking book, as well as possible settlement risk.

Since the Bank has made Available for sale financial instruments portfolio of more than 10% of its total assets, during performing the internal capital adequacy assessment the Bank assesses that thus the position risk is substantial for the Bank.

#### Currency risk

Currency risk represents the Bank's exposure in the event that changes in foreign exchange rates have an adverse effect on the Bank's income/ expense (and, consequently, also equity) and economic value. Currency risk is the risk of loss due to the opposite fluctuations of foreign exchange rates. The transactions include items reported as both assets and memorandum items.

The risk of incurring loss arises from the revaluation of foreign currency positions into the national currency. When the Bank has an open foreign currency position, the revaluation process results in a profit or loss, which is the difference arising from the revaluation into the national currency of assets, liabilities and capital denominated in foreign currencies.

The objective of managing currency risk is to reduce the adverse effect of changes in foreign exchange rates by minimising the open currency position.

The Bank has approved the following internal limits of open foreign currency positions:

- $\blacktriangleright$  each currency 5 per cent of equity;
- > all currencies -10 per cent of equity.

Considering the current level of the Bank's business, the Bank is not striving to maintain the open foreign currency position to earn profits from speculative transactions.

In order to assess compliance of the Bank's actual position with the limits set by the Bank and the situation on the currency market, the Bank regularly conducts stress testing.

#### Position risk

Position risk is the risk of loss because of debt securities or equity securities position revaluation. Position risk can be viewed as specific and general risk.

Specific risk is the risk of loss if the debt securities or capital securities price varies due to factors related to the issuer of securities or in case of derivative related to a person who has issued securities that is the underlying asset of derivative.

The general risk is the risk of loss if the security's price varies due to factors that are associated with changes in interest rates (debt securities) or with extensive changes in the capital market (equity case), which are not associated with a particular securities issuer.

Bank's Available for sale financial instruments portfolio risk positions are managed by setting the stop loss limit for each financial instrument and requires that a financial instrument is sold, if the potential loss of sales reaches 25% of its purchase price.

In determining the stop loss limit, the Bank limits the probability to suffer excessive losses from financial instruments impairment.

#### Settlement risk

Settlement risk is the risk to which the Bank is exposed to outstanding transactions in foreign currencies, securities or commodities, with the exception of repurchase transactions, securities or commodities lending or borrowing. Settlement risk comprise of settlement / delivery risk and free deliveries risk.

The Bank settlement / delivery risk and free deliveries of risk capital requirement calculates only for the period if the risk is registered in the Bank's information system Intranet – section Risks - meeting the definition of the risk characteristics of the relevant event or events. Until the end of reporting period, the respective events are not recorded.

#### Interest rate risk

Interest rate risk represents the Bank's exposure in the event that changes in interest rates have an adverse effect on the Bank's income/ expense (and, consequently, also equity) and economic value. Sources of interest rate risk are as follows:

- Reprising risk, which is a risk of incurring a loss due to changes in interest rates and timing differences in the remaining or repricing maturities of assets, liabilities and memorandum items;
- Yield curve risk, which is a probability of a loss due to unexpected changes in the slope and shape of the yield curve;
- Basis risk, which is a probability of a loss from changes in interest rates of financial instruments having similar repricing schedules but different base rates;
- Optionality risk, which is a risk of incurring a loss if a financial instrument directly (options) or indirectly (loans with a prepayment facility, demand deposits, etc.) provides for a possibility of choice for the Bank's customers.

The objective of managing interest rate risk is to minimise the effect of interest rate risk on the Bank's assets and liabilities and income.

To assess interest rate risk, the Bank analyses and plans the repricing maturity structure on a regular basis, calculates the reduction in the Bank's economic value due to adverse changes in interest rates and defines the capital requirement for interest rate risk.

The assessment of the Bank's exposure to interest rate risk is based on the following key principles:

> The effect produced by changes in interest rates on the Bank's financial performance and economic value is analysed as follows:

• Assessment of interest rate risk from the income perspective – analysis of the effect of changes in interest rates on net interest income and other income and expense items related to interest rates in the short term;

• Assessment of interest rate risk from the economic value perspective – analysis of the effect of changes in interest rates on the Bank's economic value in the long term. The term economic value denotes the present value of net future cash flows, which is determined by discounting future cash flows by the current market interest rate.

- The Bank establishes the current interest rate risk level as well as identifies situations when the Bank's exposure to interest rate risk is or may be excessively large.
- All significant interest rate risks associated with assets, liabilities and memorandum items - repricing risk, yield curve risk, basis risk, and optionality risk – are assessed. Interest rate risk is assessed and managed by conducting the repricing gap analysis and the duration analysis and using simulation models.

Simulation models demonstrate potential changes in the Bank's economic value. With interest rates changing by+/- 200 basis points for all currencies, the reduction in economic value may not exceed 8% of the Bank's equity.

The Bank also determines the effect of interest rate risk on the Bank's profit or loss and equity based on the parallel increase in interest rates by 1 per cent (or 100 basis points) and assuming that interest rates change in the mid-year. The effect on equity is calculated considering potential changes in the Bank's available-for-sale portfolio.

Bank's Treasury Department prior to an investment in financial instruments (excluding financial derivatives) carries out the analysis of potential effects of exposure to interest rate term structure and the Bank's economic value.

Credit Department during the preparation of business project uses the Bank's interest ratesetting guidelines to determine the interest rate. Loan interest rate is set so as to cover all loanrelated costs and compensate the risk undertaken by the Bank, namely:

- > interest payments on borrowed funds or payment of fees for other exposures;
- loan servicing costs;
- the potential losses (risk premium);
- > ensure a profit.

The loan interest rate (compensation) for a particular exposure depends on the individual risk of a loan.

In order to assess impact of adverse changes in interest rates to the Bank's profitability and economic value during the strained market situation, the Bank conducts regular interest rate risk stress testing.

#### **Operational risk**

Operational risk is the risk of a loss resulting from inadequate or failed internal processes, people and systems or from external events. Operational risk is defined as the risk of a reduction in the Bank's income or incurring of additional costs (and, consequently, a

reduction of equity) due to erroneous transactions with customers/counterparties, information processing, adoption of ineffective decisions, insufficient human resources or insufficient planning for the influence of external events. Namely, information technology risks and legal risks are evaluated within the framework of operational risk.

The objective of managing operational risk is to identify the sources of risk, determine risk management methods in order to reduce the potential loss that could be caused by an operational risk event.

All personnel are responsible for operational risk identification, and operational risk management elements are:

- Identification of operational risk;
- > operational risk self-assessment;
- operational risk monitoring;
- > operational risk control and minimization;
- operational risk stress testing.

If the risk event losses exceed 500.00 EUR (in case of e-commerce -1'000.00 EUR) or frequency of one type of incidents is greater than 5 cases per week, the Board is immediately informed about such cases.

If the total amount of operational risk losses recorded in operational risk events and losses database takes more than 5% of Bank's equity, the Risk Control Department shall evaluate the need for additional capital to maintain for covering unexpected operational risk losses.

#### Business model risks

Business model risk is the risk that changes in business environment and the Bank's failure to timely respond to these changes, or imprudent / unjustified bank long-term strategy, the Bank's failure to provide the necessary resources for implementation of the strategy may adversely affect the Bank's income / expenses (and the amount of Bank's capital).

The Bank's business model risk management policy is focused on developing of such a business model risk management system that would allow the Bank to respond timely to changes in business environment and in adopting the necessary decisions.

To manage the business model risk, the Bank establishes an appropriate strategic planning system, in which it analyzes and evaluates the viability of its business model (profitability over a period of 12 months), sustainability (profitability over the next three years), and viability and sustainability exposure to significant risks.

Bank's business model risk management also includes the adequacy control of resources necessary for implementation the strategy and planning the impact of the strategy on the Bank's income, expenditure and Bank's capital planning.

Bank's strategic planning is based on the potentially conservative, pessimistic macroeconomic assumptions.

Strategic planning is done at the same time examining the various possible scenarios for the Bank's operations through the Bank's existing internal and external information on the countries in which the Bank performs or intends to carry out its activities, macroeconomic developments, the Bank's operations that affect the potential development of the sector, affecting the operation of the Bank's sectoral potential development of possible changes in

compliance laws, regulations and standards, activities of competitors and other factors that may affect the Bank's objectives.

Bank's business strategy is to determine:

- The operational objectives, including projected financial position, activities, target markets, target customers;
- Risk strategy, including determine the risks that the Bank wants to take on, the risk tolerance level, actions to ensure compliance with acceptable risk level;
- Capital adequacy strategy, including determine the capital needed to cover the risks planned by the Bank, capital adequacy targets and the sources to raise capital.

The Risk Control Department performs the comparison of parameters used in strategic planning and projected financial results with actual performance.

The Bank's business model risk level assessment is performed within the framework of the annual operational risk self-assessment.

The amount of capital requirement to cover the business model risk is determined in the framework of the internal capital adequacy assessment process once a year.

#### Systemic risk

Systemic risk is a risk of disruption of the financial system, which may have a significant adverse impact on the financial system and the real economy. This is the risk that inability of one system participant to meet its obligations will cause failing of other participants or financial institutions to meet its obligations in due course. Such a situation may lead to significant liquidity or credit problems, but it might endanger the stability of financial market in whole.

Systemic risk is managed within the strategy and business risk management policy and reflected in the overall stress test scenarios and the credit risk stress test scenarios.

#### Country risk

Country risk or national partner risk is the risk of loss if the Bank's assets are located in a country whose economic and political factors changes may have erase the problems for the Bank to recover its assets timely and in full scope. Partners and the issuer defaults causes are mainly currency devaluation, adverse changes in legislation, new restrictions and barriers and other factors, including force majeure.

The goal of country risk management is to reduce operational risks by placing assets in such a way as to limit the risk of positions and transactions that are located outside the Latvian Republic border.

Each country, through which residents the Bank decides to carry out risk transactions, it provides maximum country risk limits.

Country risk limits are allocated to all transactions with residents of foreign countries.

The Risk Control Department regularly monitors the legal, social and political situation of the Bank's interest countries. The maximum national exposure limits can be translated and validated in cases where new information has emerged about the changes.

#### Compliance risk

Compliance risk is the risk that the Bank may incur losses or it may be legally obliged or against it may be penalized or may worsen its reputation as the Bank fails to comply with or violate compliance laws, regulations and standards.

To manage the compliance risk the Compliance Control Department:

- at least once a year, identifies and evaluates key operational compliance problems and developing plans to address them,
- at least once a year, addresses the report to the Bank Board (including information allowing the Bank Board and the Council to assess compliance risk management effectiveness) on the internal control system (compliance risk management), assessing its effectiveness and, if necessary, propose changes to be made to improve the effectiveness of its taking into account changes in the Bank's operation and external environment,
- reports to the Board about any significant operational compliance problems because of which the Bank may incur losses or it may be legally obliged or against it can be penalized or may worsen its reputation,
- in case of significant operational compliance issues, develops a plan for immediate removal of the problem and submit it for approval to the Bank Board,
- takes the compliance risk identification, documentation and evaluation, including ensuring that the compliance risk is identified for a new start-up (including a new product, service, procedure implementation, a new customer or partner approval),
- informs the Bank's departments on compliance laws, regulations and standards and modifications made to them and provides that the Bank's departments, together with the Legal department make the necessary changes in the Bank's internal regulations.

#### Money laundering and terrorism financing prevention risk

Money laundering and terrorist financing preventing risk is the risk that the Bank may be involved in money laundering or terrorist financing.

Money laundering and terrorist financing prevention risk management involves all the Bank departments and employees for whom such an obligation, directly or indirectly arising from the Bank's internal regulations rules.

Money laundering and terrorism financing risk management strategy, Bank customers and financial transactions compliance policies and related requirements and implementation of follow-up at the Bank are run by Money Laundering and Terrorism Financing Prevention Department, in collaboration with other Bank departments. Money Laundering and Terrorism Financing Prevention Department also monitors changes in the Latvian Republic laws and the best practice in this policy area and, if necessary, make changes to the Bank's internal regulations.

#### Residual risk

Residual risk is the risk that the credit risk mitigation techniques used by the Bank prove less effective than expected.

Eligible types of collateral, the order of priority and specific loan to value, as well as other conditions are specified in the Bank's Credit Risk Management (lending) strategy and in the Bank's Lending programs. If the Credit Risk Management (lending) strategy and credit programs do not set levels for the loan to value then they are approved by the Board.

#### Reputational risk

Reputation risk is the risk that the Bank's customers, business partners, shareholders, supervisory authorities and other stakeholders may form a negative opinion about the Bank and this could adversely affect the Bank's ability to maintain existing or establish new business relationships with its customers and other business partners, as well as adversely affect the Bank's access to finance. Reputational risk events may increase the Bank's other risks (credit risk, liquidity risk, market risk, etc.), and may adversely affect the Bank's profits, the amount of capital and liquidity.

Because of reputation risk is inherently linked to all the Bank's risks, it is daily responsibility of all employees within their respective jurisdiction.

Bank identifies as a major reputational risk causing areas:

- ➢ compliance activities;
- customer service standards and service quality;
- ➢ information technology security;
- > money laundering and terrorist financing prevention risk management.

Within the Bank's business continuity process, the Bank plans internal and external communication channels and their potential contents.

The assessment of the Bank's reputation risk level is performed within the framework of an annual operational risk assessment.

The amount of capital requirement to cover the reputation risk is determined on an annual basis within the internal capital adequacy assessment process

#### Leverage risk

Leverage risk is the risk arising from the Bank's vulnerability, caused by actual or potential leverage of its funding structure, which may be resulted as unforeseen corrective actions with regard to Bank' development strategy, including the sale of assets caused by the financial hardship, which could result in losses or value adjustments of residual assets.

Increase of leverage the risk may arise as a result of shrinking Bank' own funds due to losses, as well as excessive accumulation of the exposures in comparison with the amount of own funds. Leverage risk is characterized by the leverage ratio and the mismatch between assets and liabilities.

Leverage will be calculated by dividing the Bank's Tier I capital to the exposure value of all assets and off-balance sheet items which are not deducted in determining Tier I capital and expressed as a percentage.

Leverage will be calculated as the arithmetic average of the monthly leverage indicators during relevant quarter.

#### Capital management

The primary objective of the Bank's capital management is to ensure that the Bank complies with externally imposed capital requirements (i.e. European Parliament, Financial and Capital Market Commission's regulations and IFRS) and that the Bank maintains healthy capital ratios and equity, both in terms of elements and composition, to an extent sufficient for covering significant risks inherent in the Bank's current and planned operations.

Capital adequacy refers to the sufficiency of the Bank's capital resources to cover credit risk, operational risk and market risks. The Bank applies the standardised approach and the basic indicator approach to calculate the risk weighted exposure amounts for credit risk, counterparty credit risk, dilution risk, and outstanding delivery risk and the total value of exposures for operational risk, respectively.

In assessing its overall capital adequacy, the Bank calculates the capital adequacy for the following risks:

- Credit risk. The Bank has estimated that to cover credit risk during the 2017th the Bank shall maintain capital of at least in line with the basic scenario stress test results.
- Operational risk. Determining the amount of capital required the Bank takes into account the calculation done in line the basic indicator approach referred to in Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No 648/2012, the results of the internal operational risk assessment, as well as stress test results and information that is gathered from data basis of operational risk events.
- > Market risks.
  - In order to determine the amount of capital requirement to cover foreign currency risk in 2017, the capital requirement calculated in accordance with the standardized approach was compared with the results of basic stress tests scenario, when the exchange rate of the single currency position against the euro changes by 12 percent and the capital requirement calculated as a result of the application the currency fluctuation;
  - The Bank regularly, once a month examines, how market risk is affected by the financial instruments market liquidity. All instruments of Available for sale financial instruments portfolio were traded in liquid markets without significant discounts. Bank takes into account the fact that in the next three years, the Bank intends to significantly increase the volume of Available for sale financial instruments portfolio, portfolio maturity and quality; it is assumed that the new investments will be carried in financial instruments with similar maturity and quality;
  - The capital needed to cover the settlement risk assessed according to the approach described by the Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No 648/2012, as of 31.12.2016 was 0 euro, and the Bank assesses that there is no need to maintain capital to cover the settlement risk.
- Interest rate risk in the banking book. The Bank states that it will maintain capital to cover interest rate risk in the banking book at least in line with the results of basic scenario of the stress test (0.89% of Bank' own funds).
- Concentration risk. The Bank applies the simplified approach according to Regulations No. 199 on the Internal Capital and Liquidity Adequacy Assessment Process issued by the Financial and Capital Market Commission on 29 November 2016 to determine the relevant adequate capital. Loan portfolio concentration risk analysis is carried out for:
  - individual concentrations,
  - $\circ$  sector concentration,
  - collateral concentration,

#### o currency mismatch.

The total amount of capital needed to cover concentration risk is determined by summing all the individual results of the calculations. During the individual analysis, the Bank evaluates the entire loan portfolio exposure concentration financial instruments portfolio and exposures of other financial institutions.

- Money laundering and terrorist financing prevention risk. The Bank assesses the risk of money laundering and terrorist financing in the process of capital adequacy assessment and assesses the amount of capital required to cover this risk by two methods, namely, the simplified approach according to Regulations No. 199 on the Internal Capital and Liquidity Adequacy Assessment Process issued by the Financial and Capital Market Commission on 29 November 2016 and the method based on internal calculation, where the capital requirements for the risk of money laundering and terrorist financing are determined which led to the calculation of the largest capital requirements.
- reputation risk; By application of a reputation risk assessment model, it is set to maintain a capital requirement of 0.75% of the Bank's own funds;
- business model risk; By application of a business model risk assessment model, it is set to maintain a capital requirement of 0.75% of the Bank's own funds;
- Other risks. As the other risks, which would require an additional amount of capital, the Bank in accordance with the relevant risk assessment determined the country risk, residual risk, compliance risk, leverage risk and systemic risk. Pursuant to Regulations No. 199 on the Internal Capital and Liquidity Adequacy Assessment Process issued by the Financial and Capital Market Commission on 29 November 2016, the Bank applies the simplified approach to define the adequate capital, namely the capital to cover other risks is determined as 5% of the total minimum capital requirements.

The total capital adequacy is calculated as a total of all separate capital requirements. In addition to determining the amount of capital required to cover the risks, the Bank determines the recommended capital buffer to ensure that the Bank's capital is sufficient for potential adverse developments in the Bank's operations and to ensure that the Bank's capital is sufficient throughout the economic cycle, ie during the economic upturn the Bank establishes a capital reserve to cover losses that may occur during the economic downturn. The recommended capital buffer is determined on the basis of the overall stress testing results.

As at 30 September 2017, the Bank's capital adequacy ratio was 19.87% (31.12.2016: 25.73%).

The Bank's eligible capital exceeds the adequate capital to cover all significant risks defined during the capital adequacy assessment process, as well as the Bank capital target set in 2017 as of 16%.

The Bank applies the capital definition and the procedure for capital calculation laid down in Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No 648/2012, which is incorporated in the Bank's procedure for calculating own capital and own capital requirements relevant for the Bank's instruments. Namely, the eligible capital comprises Tier 1 items, i.e. paid-in share capital, reserve capital, retained earnings, including current year's profit which is not subject to dividend distribution, less negative fair value revaluation reserve of available-for-sale financial assets, intangible assets.

Capital adequacy assessment is governed by a Bank's internal document named the Internal Capital and Liquidity Reserve Adequacy Assessment Policy.

## Bank's shareholders

	Voting shares	Authorised and paid-in share capital (%)	Authorised and paid-in share capital EUR`000
Ltd "Mono"(Latvia)	13 000 000	100%	13 000

## Information on the Bank's management

#### Supervisory council as at 30 September, 2017

Chairman of the Council	Biomins Kajems
Deputy Chairman of the Council	Mihails Uļmans
Member of the Council	Aleksandr Plotkin

## Management board as at 30 September, 2017

Chairman of the Board	Boriss Ulmans
Member of the Board	Arnis Kalveršs
Member of the Board	Jurijs Svirčenkovs

## **Bank's financial statements** BALANCE SHEET AND OFF BALANCE SHEET ITEMS For the period ended 30/09/2017

Balance sheet items	30.09.2017 (non-audited)	31.12.2016 (audited)
Cash and due from Bank of Latvia	18 233	24 884
Loans and receivables due from credit institutions	39 441	16 785
Held for trading financial assets	2	1
Available-for-sale financial assets	27 089	27 240
Loans and receivables due from customers	47 009	40 162
Held-to-maturity investments	74 994	79 413
Deferred expense and accrued income	79	254
Property, plant and equipment	6 788	6 888
Intangible assets	540	521
Tax assets	238	-
Other assets	8 701	8 596
Total assets	223 114	204 744
Due to credit institutions	-	-
Financial liabilities held for trading	24	2
Financial liabilities at amortized cost	181 662	168 389
Deposits from customers	181662	168 389
Deferred income and accrued expense	597	908
Tax liabilities	375	1 255
Impairment	-	-
Other liabilities	8 993	4 205
Total liabilities	191 651	174 759
Equity and reserves	31 463	29 985
Total liabilities, equity and reserves	223 114	204 744
Off-Balance Sheet items	7 125	4 259
Contingent liabilities	1 462	1 249
Due to customers	5 663	3 010

## **INCOME STATEMENT** For the period ended 30/09/2017

Items	Nine-month period ended 30.09.2017 (non-audited)	Nine-month period ended 30.09.2016 (non-audited)
Interest income	3 972	4 321
Interest expense	(688)	(916)
Dividend income	8	-
Commissions and fee income	16 220	14 452
Commissions and fee expense	(10 314)	(7 194)
Net gain/(loss) on held for trading financial assets	373	331
Net gain/(loss) on available-for-sale financial assets	379	5 680
Net gain on foreign exchange	1 294	1 218
Other operating income	298	181
Other operating expenses	(674)	(2 703)
Administrative expenses	(4 400)	(3 929)
Amortisation/ depreciation	(267)	(249)
Provisions for doubtful debts	303	(58)
Profit before tax	6 504	11 134
Corporate income tax	(755)	(1 454)
Profit for the period	5 749	9 680

#### **INVESTMENTS IN FINANCIAL ASSETS**

## Held-to-maturity financial assets For the period ended 30/09/2017

	30.09.2017(non-audited)		31.12.2016(audited)		ted)	
	Carrying amount	% of equity	Fair value	Carrying amount	% of equity	Fair value
Central governments debt securities	19 294	X	20 996	23 486	X	25 560
Latvia	12 858	53.66	14 439	17 069	61.74	19 030
Lithuania	4 296	17.93	4 453	4 256	15.39	4 447
Other countries	2 140	8. <i>93</i>	2 104	2 161	7.82	2 083
Credit institutions debt securities	33 860	X	34 184	35 742	X	35 729
AAE	3 429	14.31	3 467	3 845	13.91	3 867
United Kingdom	6 267	26.15	6 553	6 252	22.61	6 321
USA	10 996	45.89	10 950	11 277	40.79	11 205
Other countries	13 168	54.95	13 214	14 368	51.97	14 336
Other financial institution debt securities	2 033	8.48	2 048	2 051	7.42	2 046
Private non-financial institutions debt securities	19 807	X	20 249	18 134	X	18 432
Estonia	5 102	21.29	5 377	5 144	18.61	5 341
Other countries	14 705	61.37	14 872	12 990	46.98	13 091
Held-to-maturity financial investments, net	74 994	X	77 477	79 413	x	81 767

#### Available-for-sale financial assets For the period ended 30/09/2017

	30.09.2017 (non-audited)		31.12.2016 (audited)		udited)	
	Carrying amount	% of equity	Revaluation reserve	Carrying amount	% of equity	Revaluation reserve
Central governments debt securities	9 556	X	40	4 128	X	(37)
USA	5 078	21.19	(11)	-	-	-
Kingdom of Saudi Arabia	2 532	10.57	20	-	-	-
Other countries	1 946	8.12	31	4 128	14.93	(37)
Credit institutions debt securities	11 096	X	(158)	16 324	X	(104)
Canada	2 513	10.49	(32)	2 779	10.05	(83)
Other countries	8 583	35.82	(126)	13 545	48.99	(21)
Other financial institution debt securities	-	-	-	2 371	8.58	(4)
Private non-financial						
institutions debt securities	5 276	22.02	5	3 443	12.45	(10)
Other financial institutions stocks	1 161	4.84	1 160	974	3.52	974
Total available-for-sale financial assets	27 089	X	1 047	27 240	X	819

# Capital base and minimum capital requirement summary For the period ended 30/09/2017

	Items	30.09.2017 (non-audited)	31.12.2016 (audited)
1.	<b>Own funds</b> (1.1.+1.2.)	23 963	27 646
1.1.	TIER 1 capital (1.1.1.+1.1.2.)	23 963	27 646
1.1.1.	Common equity TIER 1 capital	23 963	27 646
1.1.2.	Additional TIER 1 capital	-	-
1.2.	TIER 2 capital	-	-
2.	Total risk exposure amount	120 586	107 458
	(2.1.+2.2.+2.3.+2.4.+2.5.+2.6.+2.7.)	120 500	107 450
2.1.	Risk weighted exposure amounts for credit, counterparty credit and dilution risks and free deliveries	95 980	91 217
2.2.	Total risk exposure amount for settlement/delivery	-	-
2.3.	Total risk exposure amount for position, foreign exchange and commodities risks	1 792	402
2.4.	Total risk exposure amount for operational risk	22 814	15 839
2.5.	Total risk exposure amount for credit valuation adjustment	-	-
2.6.	Total risk exposure amount related to large exposures in	-	-
27	the trading book		
2.7.	Other risk exposure amounts	-	-
<b>3.</b>	Capital ratios and capital levels	10.07.0/	05 70 W
3.1.	CET 1 capital ratio $(1.1.1./2.*100)$	19.87 %	25.73 %
3.2. 3.3.	Surplus (+)/deficit(-) of CET 1 capital (1.1.12.*4.5%) TIEP 1 capital ratio $(1.1/2 *100)$	18 537	22 810 25 72 %
3.3. 3.4.	TIER 1 capital ratio $(1.1./2.*100)$	19.87% 16 728	25.73 %
3. <del>4</del> . 3.5.	Surplus (+)/deficit(-) of TIER 1 capital (1.12.*6%)	<b>10</b> 728 <b>19.87%</b>	21 199 25 72 9/
3.5. 3.6.	Total capital ratio (1./2.*100)		<b>25.73 %</b>
3.0. <b>4.</b>	Surplus (+)/deficit(-) of total capital (12.*8%) <b>The total capital reserve requirement</b>	14 316	19 049
	(4.1.+4.2.+4.3.+4.4.+4.5.)	2.50 %	2.50 %
4.1.	Capital conservation buffer (%)	2.50	2.50
4.2.	Institution specific countercyclical capital buffer (%) <sup>1</sup>	-	-
4.3.	Systemic risk buffer (%)	-	-
4.4.	Systemical important institution buffer $(\%)^2$	-	-
4.5.	Other Systemically Important Institution buffer (%)	-	-
<b>5.</b> 5.1.	<b>Capital indicators, taking into account adjustments</b> Savings or asset value adjustment amount in the		
J.1.	application of the special policy of equity purposes	-	-
5.2.	Common equity TIER 1 capital ratio, taking into account 5.1. row of the correction amount	19.87 %	25.73 %

<sup>&</sup>lt;sup>1</sup> Institution specific countercyclical capital buffer is 0.04%, which is calculated accordance with Regulations

Nbr.133 issued by the Financial and Capital Market Commission. <sup>2</sup> Systemic risk buffer is calculated for Estonia residents based on Decision of the Financial and Capital Market Commission Nbr.162.

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	3		
5.3.	TIER 1 capital ratio, taking into account 5.1. row of t correction amount	the 19.87 %	25.73 %
5.4.	The total capital ratio, taking into account 5.1. row the correction amount	w of 19.87 %	25.73 %

Liquidity ratio calculation

For the period ended 30/09/2017

	Items	30.09.2017 (non-audited)	31.12.2016 (audited)
1.	<b>LIQUID ASSETS</b> (1.1.+1.2.+1.3.+1.4.)	151 802	140 701
1.1.	Cash	2 422	1 815
1.2.	Due from Bank of Latvia	15 811	23 069
1.3.	Due from other credit institutions	38 861	16 784
1.4.	Liquid securities	94 708	99 033
2.	Current liabilities (with a remaining maturity of less than 30 days) (2.1.+2.2.+2.3.+2.4.+2.5.+2.6.)	155 332	140 303
2.1.	Due to credit institutions	-	-
2.2.	Deposits from customers	139 091	131 244
2.3.	Issued debt securities	-	-
2.4.	Cash in transit	3 038	1
2.5.	Other current liabilities	6 754	5 034
2.6.	Off-Balance sheet liabilities	6 449	4 024
3.	Liquidity ratio (1.:2.) (%)	97.73	100.28
4.	Minimum liquidity ratio	30%"	30%"

*Key ratios of the Bank* For the period ended 30/09/2017

Item	Reporting period	Preceding reporting year the same period
Return on Equity (ROE) (%)	26.40	52.0
Return on Assets (ROA) (%)	3.62	6.0

\* \* \* \*